## Benefits of

# **Commercial Finance**

## See what counts.

### **Vendors**



**Drives increased dealer** purchasing power –

increased incremental revenues



**Shortened** and predictable DSO



**Extended** payment terms



**Establishes** a strong dealer base



**Transfer** of dealer payment risk to DLL



**Dedicated** credit lines



Reduced credit exposure



A/R consolidation to one source

### **Dealers**



Higher credit line increases purchasing power



Ease of borrowing



**Increased** sale potential



Faster customer delivery



New and Demo plans



**Improves** cash flow management



100% advance on inventory purchases



Matches repayment terms to sale of goods



Low cost method of finance



Online efficiencies and systems

