

# About our Fixed Price Purchase Option Lease (FPPO)

## Usage-based with an optional fixed purchase price

A Fixed Price Purchase Option is the right, but not the obligation, to buy a leased item at the end of a lease term at a price determined from the onset of the lease agreement. A fixed price purchase option's purchase price is established when the lease terms are set.

### Product details:

- Fixed monthly payments that can include soft costs
- Ability to purchase asset for a pre-determined price
- Customers can deduct monthly lease payments as an operating expense\*
- Option to upgrade, renew, return or purchase the equipment at lease end

### Good for customers who want to:

- ✓ Fixed costs that help with budgeting
- ✓ Are looking for optional ownership
- ✓ Conservation of working capital

Product type	100% financing available	End of term options	Monthly payment amount	Overall flexibility	Residual Value position
Loan	Maybe	None (ownership)	Highest monthly cost	None	None
\$1 Buyout lease	Yes	Own for minimal cost (Typically \$1)	Higher monthly cost	Low	None
<b>Fixed Price Purchase Option</b>	<b>Yes</b>	<b>Continue lease, purchase, return, upgrade</b>	<b>Lower monthly cost</b>	<b>High</b>	<b>Yes. DLL takes a fixed RV position that lowers the monthly payments</b>
Fair Market Value lease	Yes	Continue lease, purchase, return, upgrade	Lowest monthly cost	High	Yes. DLL takes a market value RV position that lowers the monthly payments

## Contact your DLL representative for more information:

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Actual financing terms and conditions are subject to credit approval by DLL and will be based on DLL's review of the creditworthiness of the customer, prevailing interest rates and other factors. All financing is in DLL's sole discretion. Cannot be combined with any other program or promotion and may be modified or withdrawn without notice at any time. All financing is subject to credit review and approval and other terms and conditions. All financing is at DLL's sole discretion. These materials are for informational purposes only.

\*Nothing herein constitutes tax advice and customers are advised to consult with their tax advisors prior to electing specific rates or options and for complete details specific to your situation.